

EnergySherlock™ FAQs

How do I begin the process of reducing my facility's energy consumption?

Simply get in touch with us. We'll do a quick walk-through of your facility and maybe ask a few questions. In many cases, we can begin the process of evaluating property information remotely (by gathering data on utilities, energy usage, property characteristics, etc.) which makes it very easy to get started.

What if I am interested in conserving energy but don't have the up-front capital to pay for it?

EnergySherlock is experienced in helping our clients find the means to pay for energy saving initiatives. In most cases, we can help out in some way. Check out our SAVE page for more information or simply give us a call.

What happens if a new technology comes out after I've implemented the Energy Conservation Plan?

Our team of experts stays abreast of the latest technologies in the industry. We keep our clients apprised of new developments and make recommendations that will make sense to their business and improve their bottom line.

What happens if Energy Sherlock doesn't save me money on my energy bill?

Energy Sherlock saves a typical client anywhere from 20 – 50%+ on their energy bill; but if we can't save our clients at least 10%, we return our fees. There really is no risk to having us come out and assess your needs.

What is the EnergySherlock performance guarantee exactly?

EnergySherlock guarantees at least a 10% reduction in utility expenses, operational costs or energy usage from baseline utility levels for clients that give our ECM Services a try for one year. For instance, if your facility's total energy burden is \$200,000/year, we deliver a \$20,000 reduction or we return our management fees.

How is EnergySherlock™ compensated?

At EnergySherlock™, we structure compensation in a way that is comfortable for all parties; and in the past we have used the following methods: flat management fee, percentage of savings generated, professional fees charged for project-specific services.



Klarify™ FAQs

What is Klarify?

Klarify is a proprietary analytics software platform that provides 24/7 access to energy-related data and executive-level reporting through a customized, easy-to-understand dashboard.

How will Klarify help my business?

From executives to facility managers, Klarify delivers the data necessary to make informed business decisions, resulting in considerable monetary savings. Klarify takes a proactive approach to helping clients save money by alerting them to potential energy-related problems that would have otherwise gone unresolved.

Do I need to have additional hardware for Klarify to work?

Klarify is designed to extract data from a variety of sources, including energy management and building automation systems. If our clients currently have one of these, they shouldn't have to purchase additional hardware. However, if our clients do not have the hardware necessary for 24/7 monitoring, we are equipped to help.

How much does Klarify cost?

Klarify has many features so it depends on the level of access and control a client requires. For example, does the client want to handle all the data input themselves or do they want us to handle it for them?

How does Klarify compare to other energy management systems?

The business analytics provided by Klarify far surpass those provided by the basic energy management systems on the market today. Klarify aggregates important energy use data and brings it to the attention of busy managers who can then use that data to make intelligent business decisions. Klarify delivers tangible business value to customers.

How do I begin using Klarify?

Klarify is easy to use. Once installed, clients receive login information as well as the rights to view more specific information if necessary. Just visit www.klarify.co?, enter your UserID and Password and watch Klarify go to work!

